

Alejandro Antonio Jiménez

Enterprise Technology & Operations Executive | Regional P&L (\$25M+) | 350+ Global Teams Leadership | Board-Level Capital Governance & Digital Transformation

CONTACT INFORMATION

Mob: +52 55 2922 0699 | **Email:** jimenez.antonio@outlook.com | **LinkedIn:** [in/alejandro-antonio-jimenez](https://www.linkedin.com/in/alejandro-antonio-jimenez) | **Address:** AZC. Mexico City, Mexico

PROFESSIONAL SUMMARY

Enterprise technology executive with full P&L accountability (\$25M+ USD) and leadership of 350+ global professionals, responsible for defining and executing corporate-wide technology strategy across manufacturing, logistics, and supply chain operations in LATAM and the U.S.

Regularly reported to Executive Committee and Board-level governance forums, presenting capital allocation plans, cybersecurity posture, enterprise risk exposure, and multi-year digital transformation roadmaps.

Accountable for protecting \$500M+ in revenue streams through operational resilience, cybersecurity reinforcement, and enterprise platform modernization.

CORE CONTRIBUTIONS - STRATEGIC LEADERSHIP

- Defined multi-year corporate technology roadmap integrating ERP & CRM solutions, and cybersecurity under a unified enterprise architecture model.
- Defined and governed enterprise technology investment with >32% ROI thresholds and 40% improvement in capital allocation efficiency.
- Led large-scale SAP S/4HANA, Cloud, MES, and Automation transformation initiatives reducing operating costs by up to 60% while sustaining 99.9% uptime across critical operations.
- Institutionalized enterprise governance frameworks (COBIT, ITIL, ISO) aligned with Board risk oversight and compliance standards.
- Strengthened enterprise cybersecurity posture, reducing MTTR by 25%+ and reinforcing business continuity strategy.
- Optimized global vendor ecosystem (SAP, Microsoft, AWS), achieving 15% TCO reduction while improving resilience and scalability.

Enterprise Impact

- Protected and enabled \$500M+ in annual revenue.
- Delivered \$7M+ USD in recurring cost optimization.
- Achieved 99% compliance and ISO certification.
- Scaled regional operations without structural headcount increase.

EXECUTIVE COMPETENCIES

Strategy & Government

- EBITDA-aligned IT Strategy
- IT Governance (COBIT, ITIL, ISO)
- Cybersecurity and Risk Management
- PMO & Portfolio Management

Execution & Transformation

- End-to-End Digital Transformation
- Enterprise architecture (ERP, Cloud, Data)
- Automatization (RPA, IA/ML, IoT)
- Operative Excellence & Share Services

Leadership & Finance

- P&L Mgmt (OPEX/CAPEX >\$25M USD)
- Talent Development & Leadership of +350
- C-Level & Stakeholders relationship
- Business Cases & ROI (>30%)

PROFESSIONAL EXPERIENCE

Senior Digital Solutions Leader. *Experis - IT Consulting (2023 - 2025).*

Led regional technology and digital consulting strategy across Mexico, LATAM, and the U.S., aligning ERP/CRM, cloud, automation, and omnichannel portfolios with profitability, EBITDA expansion, and market positioning objectives.

- Directed multidisciplinary teams (40+ engineers, architects, PMs) across engineering, infrastructure, and delivery operations.
- Owned regional technology investment roadmap and portfolio governance.
- Institutionalized Agile/DevOps operating models improving delivery velocity by 26% and reducing development costs by 30%.
- Designed and commercialized 45 enterprise digital solutions across ERP, CRM, Cloud, AI/ML, RPA, and IoT within 24 months.
- Developed new analytics and automation-driven service models (including Nike regional engagement), generating \$15M MXN in incremental revenue and expanding into new vertical segments.
- Led modernization and shared-service transformation initiatives generating up to \$7M USD in annual operating savings and ROI >30%.

Key Impact:

- \$38M MXN in new revenue generation across digital portfolio expansion.
- 13% organizational growth driven by structured technology commercialization.
- 93% delivery effectiveness across regional engagements.

Deputy Director of Operations and IT Projects – LATAM. FLEX - Manufacturing (2014 - 2023).

Owned regional technology strategy and execution for mission-critical operations across LATAM, managing a \$25M+ USD P&L and leading 350+ global professionals. Accountable for operational resilience, digital transformation, investment governance, and enterprise-wide modernization across manufacturing and logistics environments supporting \$500M+ in revenue streams.

- Defined and executed multi-year regional technology roadmap aligned to risk management, capital allocation, ROI (>32%), and operational continuity.
- Led SAP S/4HANA, MES, Cloud, and Automation transformation programs, reducing costs by up to 60% while sustaining 99.9% uptime.
- Re-architected investment governance model, improving budget efficiency by 40% and optimizing capital deployment across LATAM.
- Institutionalized enterprise architecture (CI/CD, SAFe, DevOps) and unified ERP/MES platforms, reducing administrative costs by 35% and enabling real-time operational intelligence.
- Strengthened cybersecurity and risk frameworks (COBIT, ITIL, ISO), reducing MTTR by 25%+ and enhancing business continuity.
- Optimized global vendor ecosystem (SAP, MSFT, AWS), achieving 15% TCO reduction while improving service quality and SLA performance.
- Achieved ISO 9001 certification (99% compliance) and implemented sustainability automation initiatives generating \$2M USD annual savings.

Key Impact:

- Protected \$500M+ annual revenue through operational resilience and uptime reliability.
- Standardized regional service models improving RTTR by 20% and service quality to 95%.
- Scaled regional operations without structural headcount growth.

IT Manager. SRM - IT Consulting (2010 - 2014).

Built and institutionalized end-to-end IT operations (development, infrastructure, security, support, and talent) under a unified governance model, establishing scalable enterprise architecture foundations to support sustained business growth.

Held accountability for a \$20M MXN annual budget and led a multidisciplinary team of 50+, driving operational resilience, service standardization, and early-stage modernization initiatives.

PMO Manager. Volaris - Air Line (2007 - 2010).

Established and institutionalized the Project Management Office to formalize enterprise governance, portfolio prioritization, and executive visibility across strategic initiatives in a highly regulated aviation environment.

Standardized delivery methodologies accelerating execution, strengthening financial transparency, and ensuring regulatory compliance, achieving 95% user satisfaction and improved executive decision-making. Managed IT financial governance (assets, contracts, vendors), reinforcing budget control and audit readiness.

EDUCATION

- **Master** in Business Administration, Del Valle de Mexico University 2026
- **Bachelor's Degree**, Systems Engineering, Del Valle de Mexico University 2004
- **Diploma** in Quality Systems Management in Six Sigma, Iberoamericana University 2008
- **Certifications:**
 - Project and Portfolio Management – HP 2024
 - MS Project Black Belt – IIL 2025
 - SCRUM – CertiProf 2025
 - Lean Six Sigma – SUPERANT 2025

FRAMEWORKS & TECHNOLOGIES

- ITSM, ITIL, DevOps, PMBOK, ERM, ESG (GRI / SASB), Kanban, Lean Six Sigma, ISO 27001, SOX, NIST.
- SAP, Salesforce, Dynamics, Peoplesoft, Azure, ServiceNow, Dynatrace.

INDUSTRIES / COMPANIES

Banking: Santander, BBVA, Nasdaq, Banorte, Sura • **Industry:** Flex, Whirlpool, Audi, VW, Nissan • **Food & Beverage:** Bimbo, Diageo, Modelo G. • **Retail:** Nike, Louis Vuitton, Burlington • **Airline:** Aeroméxico, Volaris • **Government:** IMSS, PEMEX • **Entertainment:** OCESA • **Pharma:** Eli Lilly.